

## *Testimonials*

**My philosophy is founded upon my integrity and reputation to encourage the many committed individuals, which come to me to create, learn, and foster growth beyond their expectations. The sincerest form of praise comes from client testimonials expressing their appreciation and gratitude for the support I have provided them.**

*"After the tragic events of Sept. 11<sup>th</sup> it was your unique and unparalleled efforts to customize Neuro-Linguistic Programming training for military applications which has significantly contributed to the overall high state of readiness of US Army Special Operations Command's Counterintelligence and Human Intelligence elements. Your specialized training reflects a great credit upon your organization."*

**Chief Alan Gruel – US Army Special Operations Command**

*John, in my career I've had the opportunity to hire hundreds of professional sales trainers and seminar leaders and I can say unequivocally that you rank with the best of the best! Your background in clinical psychology and your depth of understanding of human behavior, together with your passion and enthusiasm to inspire change sets you apart. You received rave reviews from our sales teams and they are already asking me when you will be back! Thanks for making our sales meeting a special event.*

**Alan Randal - Director, Marketing & Sales, WellPoint Health Networks**

*"Thank you for providing a fantastic motivational and goal setting program. Being in the service industry we often forget about ourselves. It was a perfect start for the new year."*

**Valerie Vollmer - President, NACE - National Association of Catering Executives**

*"John, thank you so much! They loved you; you are enthusiastic, extremely informative and enlightening. You managed to capture the attention of the entire room (of AGENTS) and everyone left motivated and better equipped to communicate with themselves and others and most importantly; they learned how to motivate their clients to buy."*

**Susan Gelt - Manager, Nations #1 RE/MAX realtor office – Valencia**

*"You were the BEST speaker that we have had! Your deliverance of the materials was unsurpassed, and you got everyone's attention. We recognized the traits of our non-verbal communication and now we have a better understanding of why people react to what we are saying."*

**Jane Larsen – President  
Xerox Management Association of Southern California**

*"I just wanted to thank you for making the class both fun and informative. I have been using my "NLP Communication Skills" while attending meetings and working with my staff and I am getting more effective with the tools you presented. By attending your sessions, we were all able to "put on the right suit", to gain the confidence required for any meeting I address. I would highly recommend your presentations to any professional development situation. I hope to work together again soon. Thanks!"*

**Robert Schweers - IT Manager - WellPoint Dental**

*"Thank you for the Dynamic Communications workshop you presented. They really enjoyed it and felt they came away with new and practical skills they could immediately put to use and are practicing many of the excellent tools you presented. I know presentations such as yours will help enhance and build the reputation of our training department to the public.*

**Joan Kagen–Director, Training & Development - Volunteer Centers of Los Angeles**

## *Testimonials - cont.*

*"Without a doubt, your 3-day sales workshop was one of the best investments our company, Smith Broadcasting Group, has made. The training was informative, entertaining, and most importantly, the hands-on exercises made it easy for our staff to incorporate the information. Many of our staff still talk about what they learned and all of them continue to use the information they've learned daily! I would recommend your workshops to everyone and I look forward to having you back for follow up trainings."*

**Debra Eger - Corporate Assistant, Smith Broadcasting Group**

*"We all learned a tremendous amount about how people communicate and how one can quickly and easily improve their communication skills so as to become more effective in interacting with others. I highly recommend other companies and businesses take advantage of the expertise and knowledge you provide in your presentations and seminars."*

**Scott H. Braverman - Senior Director, Vital Care America**

*"We have the privilege of graduating many brilliant students here at HMI and yet, every once in a while, someone truly special passes through our program, breathing in a new sense of understanding and interest, which not only lifts the schools standards another notch, it adds integrity to our profession. When these students come back as teachers, taken the information they have learned and have made leaps and bounds, we all benefit. Your desire and passion for assisting others and the presence you command will take you a long way. You are the next step in the evolution of teaching and training."*

**George Kappas MFC, - Director HMI - Hypnosis Motivation Institute, Tarzana,CA.**

*"For many of them that have no hope and confidence in there lives, I know this was the first time the idea of visualizing and writing down goals for lives had a major impact! It is a true gift and blessing you share with us and they are all so much the better by having you come into our lives. Your light and spirit shine so brightly, John. God Bless You!!! The participants felt uplifted and also stated they were given tools to use in the workplace as well as in the real world. Thank you for caring and giving to those who need some encouragement and motivation to succeed."*

**Donna Fontaine - Retention Specialist  
Chrysalis-Homeless Rehabilitation Program, Santa Monica**

*"Thank you for the dynamic workshop you gave to our students and faculty. Rave reviews for your insights, energy, and dynamic attitude. You presented us with an entirely new perspective on effectively communicating with others and building instant rapport. Additionally, one of the professors at the event, spoke very highly of your methods and philosophies during class and encouraged the students to attend one of your future workshops."*

**Angelique Jackson – ASG President  
Woodbury Business University**

*"John Santangelo's visit to my classroom not only brought the energy and focus level up tremendously, it provided each student with insight on human interaction that would otherwise never be heard. The service he provides is fantastic- I am grateful to have been a recipient of his message, and I hope more education and work environments utilize this wonderful speaker."*

**Rachel Main – Instructor, Culinary Arts School, Pasadena, Ca.**

(If desired, we can provide you with many more names with anyone's contact information.)